

# 2023 FINANCIAL PERFORMANCE

#### **TOTAL Q2 REVENUE**

2021 \$2.467 Billion

2022 \$2.533 Billion

2023

\$2.633 Billion

Q2 NET INCOME

\$124.8

\$126.7 Million

\$116.0

Million

**1**+1.5%

Million

2021

2022

2023



We exist to help others.

Serving our neighbors for nearly 100 years.





T+3.9%



#### 2023 Q2 REVENUE **ACE HARDWARE SUBSIDIARIES**







### HIGHLIGHTS





SAME STORE SALES



+0.4%



**TOTAL TRANSACTIONS** 



+3.0%

**SAME STORE SALES TRANSACTIONS** 



+1.1%

Q2 2023



**VISITS TO** ACEHARDWARE.COM

+45% +18% >

**REVENUE FROM ACEHARDWARE.COM** 

**TOTAL OMNI REVENUE** 

"I'm very proud of the Ace team for delivering a 3.9 percent increase in revenue and a 6.6 percent increase in operating income within a difficult environment for retailers of durable goods."

John Venhuizen - President and CEO, Ace Hardware Corporation

## **WE'RE BLUSHING, BUT RED IS OUR COLOR**

#1 in Customer Satisfaction with Home Improvement Retailers, 16 out of 17 years.

For J.D. Power 2023 award information, visit jdpower.com/awards

