

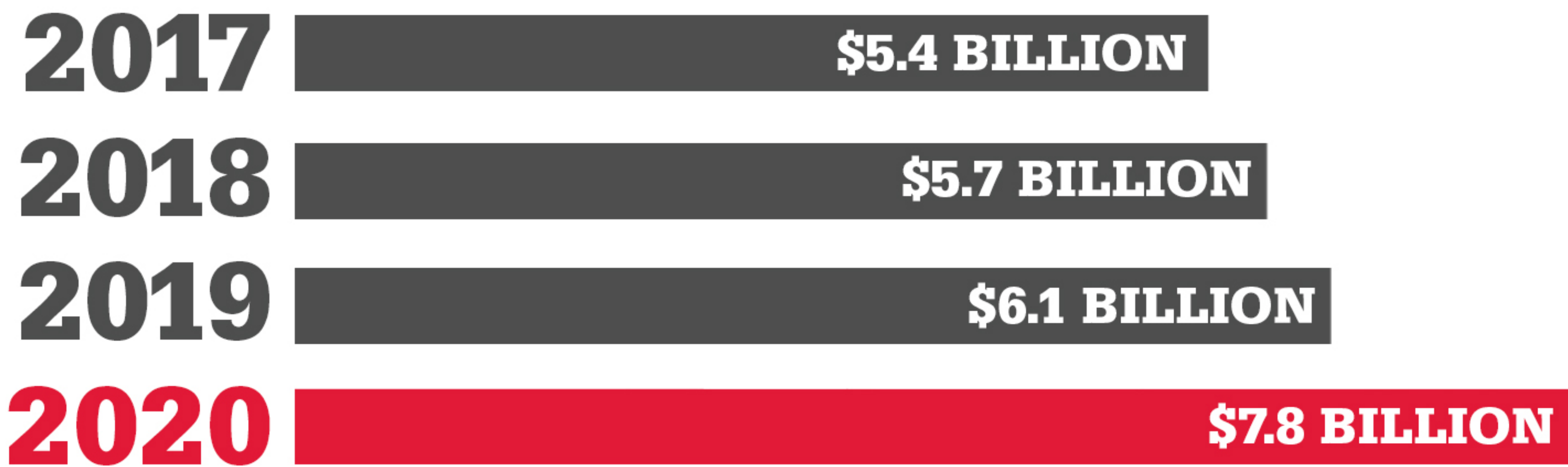
# Ace Hardware

## Record 2020 Financial Performance



### Revenue

+27.9% VS. 2019



Net income of  
**\$316.9 million**

**↑ 125.7%**

over 2019

### Worldwide Store Count

**5,463**



### New Stores in 2020

**+201**



### Ace Hardware Subsidiaries



2020 REVENUE

### 2020 Highlights



**+25.9%**  
Same-Store Sales

**+14.7%**  
Average Transaction Size

**+272%**  
Acehardware.com Revenue

"We feel blessed to be an essential retailer with strong suppliers, an expansive supply chain and amazing people. My deep appreciation and gratitude to the Ace Team in our stores and our warehouses for withstanding the unprecedented surge in demand as consumers channeled discretionary spending into their homes and gardens."

-John Venhuizen, President & CEO



Raised more than **\$18.7 Million**  
for Ace Hardware's charitable  
partners and programs