

# First Quarter 2020

## Ace reports first quarter revenues



**Record  
Q1 Revenue**  
**↑3.8%**  
over Q1 2019

**Worldwide  
Store Count**



**New Stores  
in Q1 2020**



**Ace Hardware Subsidiaries**



Q1 2020 REVENUE

## First Quarter Highlights

**Q1 net income of \$36.2 million, up 60.2% from previous year.**



**+4.2%**  
**Same-Store  
Sales**

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

**+5.1%**  
**Average  
Transaction Size**

**+63%**  
**Acehardware.com  
Revenue**

Q1 2020 VS. Q1 2019



**Ace Hardware ranked #6 in  
2020 Entrepreneur Franchise 500®**