First Quarter 2020





o ₁ 2017 []	\$1.238 BILLION
o1 2018 []	\$1.312 BILLION
o ₁ 2019	\$1.379 BILLION
01 2020	\$1.430 BILLION

Record
Q1 Revenue

43.8% over Q1 2019

Worldwide Store Count



New Stores in Q1 2020



Ace Hardware Subsidiaries



Ace Retail Holdings \$108.1 million

Ace International Holdings \$51.9 million

Q1 2020 REVENUE

First Quarter Highlights

Q1 net income of \$36.2 million, up 60.2% from previous year.



+4.2%
Same-Store
Sales

+5.1%
Average
Transaction Size

+63% Acehardware.com Revenue

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

Q1 2020 VS. Q1 2019



Ace Hardware ranked #6 in 2020 Entrepreneur Franchise 500°