Second Quarter 2019

Ace reports second quarter revenues



o₂ 2016 \$1.426 BILLION o2 2017 \$1.492 BILLION

o2 2018 \$1.588 BILLION

\$1.688 BILLION 02 **4U**131

Record Q2 Revenue

46.3% over Q2 2018

Worldwide Store Count



New Stores in Q2 2019



Ace Hardware Subsidiaries

Ace Retail Holdings \$150.8 million

Ace Wholesale Holdings \$102.9 million

Ace **International** Holdings \$63.9 million

REVENUE Q2 2019

Second Quarter Highlights

Q2 net income of \$53.8 million.



+1.7% Same-Store Sales

+3.5% for Pinnacle Stores

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

+58% Same-Store Sales Acehardware.com Revenue

Q2 2019 VS. Q2 2018

