First Quarter 2018

Ace reports first quarter revenues



 01
 2015
 \$1.186 BILLION

 01
 2016
 \$1.237 BILLION

 01
 2017
 \$1.238 BILLION

 01
 2018
 \$1.312 BILLION

Worldwide Store Count

5,137

Ace Hardware Subsidiaries



Ace International Holdings +0.8%

Ace Wholesale Holdings +6.2%

Ace Retail Holdings +9.6%

REVENUE INCREASES Q1 2018 VS. Q1 2017

First Quarter Highlights

Q1 net income of \$11.9 million



+2.2%
Same-Store
Sales

+3.3%
Average
Transaction Size

+2.0%
Retailer Gross
Profit

ACE'S LONG-TERM RETAIL GROWTH STRATEGY

Q1 2018 VS. Q1 2017





Ace Hardware earns top retail position in 2018 Temkin Experience Rating

"Our record sales growth has been fueled by a 34 percent increase in sales from Acehardware.com combined with new store expansion from existing Ace retailers and competitor conversions."

- John Venhuizen President and CEO Ace Hardware Corporation