# Second Quarter 2017





o<sub>2</sub> 2014

\$1.331 BILLION

o2 2015

\$1.418 BILLION

o2 2016

\$1.426 BILLION

o<sub>2</sub> 2017

\$1 492 RILLION

Record

Q2 Revenue

14.6%

vs. Q2 2016



+3.2%
Same-Store
Sales

+3.9%
Average
Transaction Size

+61% acehardware.com Revenue

20/20 VISION IS ACE'S LONG-TERM RETAIL GROWTH STRATEGY

#### Worldwide Store Count



Ace Hardware Stores

#### Ace Hardware Subsidiaries

Ace
International
Holdings
410.0%

Ace
Wholesale
Holdings

Ace Retail Holdings

REVENUE INCREASES vs. Q2 2016



## Named America's Favorite Home Improvement Retailer



2017 STUDY BY MARKET FORCE INFORMATION ®

### Eleven years in a row.







Thanks to you, Ace has once again been ranked "Highest in Customer Satisfaction with Home Improvement Retail Stores," according to J.D. Power.

Ace Hardware received the highest numerical score in the J.D. Power 2007-2017 Home Improvement Retailer Satisfaction Studies. 2017 study based on 2,751 total responses from six stores measuring experiences and perceptions of customers, surveyed February-March 2017. Your experience may vary. Visit jdpower.com.