Ace Hardware's Record 2015

World's largest hardware co-op surpasses \$5 Billion in revenue The helpful place.

2012 \$3.84 BILLION

2013 \$4.15 BILLION

2014 \$4.70 BILLION

\$5.05 BILLION

Record Net Income \$156 MILLION in 2015

"BEST EVER sales and profits"



+4.6% Same-Store Sales

+1.9% Same-Store Transactions

+5.3% Retail Gross Profit

20/20 VISION IS ACE'S LONG-TERM RETAIL GROWTH STRATEGY

new stores opened in the US





"Highest in Customer Satisfaction with Home Improvement Retail Stores," Nine Years in a Row by J.D. Power

Ace Hardware received the highest numerical score among retail stores in the proprietary J.D. Power 2015 Home Improvement Retail Store StudySM. Study based on responses from 2,994 consumers measuring six stores and opinions of consumers who purchased a home improvement product or service within the previous 12 months. Proprietary study results are based on experiences and perceptions of consumers surveyed January-February 2015. Your experiences may vary. Visit jdpower.com

Ace Retail Holdings

Total Revenue +7.7% vs. 2014



Ace Wholesale Holdings

Launch of

EMERY•JENSEN DISTRIBUTION

an AWH company -

Named America's favorite home improvement store by **Market Force study**

Ranked No. 2 on Career Bliss' list of "Happiest retailers to work for" in 2015

Ranked No. 6 on the Franchise Times Top 200 list